

FRACTIONAL & ADVISORY LEADERSHIP

# Michael Davis

PMO & Delivery Leadership · Portfolio Governance · AI-Enabled Transformation

Senior delivery leadership for organizations that need order in the portfolio, real visibility into their work, people, and margin, and a team that can run it on their own when the engagement ends.

| 90%+ | 60 → 95 | 30–35% → 50–60% | Up to 20% | High-volume | Days → Minutes |
|---|---|---|---|---|---|
| REDUCTION IN C-SUITE ESCALATIONS | NPS IMPROVEMENT | GROSS PROFIT, APPROXIMATE | RESOURCE UTILIZATION IMPROVEMENT | CONCURRENT PORTFOLIO, CUSTOMER AND INTERNAL | EXECUTIVE REPORTING, STATUS REPORTS 100% AUTOMATED |

## When leadership teams bring me in

- **The portfolio has outgrown how it is managed.** Priorities compete and capacity is a guess.
- **Executives cannot see what is happening.** Problems surface as escalations, not early signals.
- **Margin is a mystery until the work is done.** Cost, P&L, and forecasts don't match reality.
- **The PMO exists on paper.** Templates and meetings, but no trusted governance or reporting.
- **An acquisition just closed.** Two delivery cultures need one way of working.
- **AI is a conversation, not an operating reality.** No practical workflows, reporting, or decision support yet.

## What clients can expect

- A direct relationship with your executive sponsor, not a layer of junior consultants
- Clear scope, defined deliverables, and a regular executive cadence
- Fluency on both sides of the table: the technology and the business case, from the PMO to the C-suite
- Visibility into your portfolio, workforce capacity, and margin, built in the systems you already own
- Flexible terms built around your needs
- Frameworks and knowledge that stay with your team

## Engagement options

### Fractional PMO or Delivery Leadership

Ongoing, part-time executive leadership of your PMO or delivery function, from portfolio and workforce planning to P&L insight, without a full-time hire.

### Transformation Advisory

Hands-on guidance for delivery modernization, operating model change, and AI-enabled delivery.

### PMO Assessment

A focused diagnostic of your delivery environment with a prioritized roadmap. Clarity before commitment.

### Post-Acquisition Delivery Integration

Shared governance, aligned reporting, and a clear path to one way of working.

## How an engagement works

**1 Assess**
A candid read on how work actually flows, where value is leaking, and what to fix first.

**2 Build**
Intake, governance cadence, executive reporting, and metrics, designed with your team so they adopt it.

**3 Run**
Lead the cadence alongside your team and keep executives informed with information they can trust.

**4 Hand Off**
Never dependency. Your team leaves owning the system, with documentation and a transition plan.

> *"You are a rare find, a person with passion for the discipline and heart for the people who practice it. You leave organizations in a better place than where you started."*
> **Thomas Y., Chief Operating Officer**

> *"Michael has a rare ability to connect the technical possibilities of AI with the realities of running a business. In our work together, he consistently translates complex technology into practical use cases, asks the questions that sharpen our thinking, and helps us see the path from a PMO leader's day-to-day challenges all the way to C-suite priorities. His perspective has helped us pressure-test and refine our thinking around the Agentic PMO and how we're integrating AI into WiserWulff's own operations. He brings the right combination of technical depth, business judgment, and real-world PMO experience."*
> **Lisa Cicala, CEO, WiserWulff**

## Start with a 30-minute discovery call

A candid perspective on where to start, whether or not we work together.

**Book:** pmlinks.com/work-with-michael
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